

A note from Mitch:

As we get into the swing of the fall rush, here are a few insights that will help all of us.

Consignments: It is not required that you give us a heads up however, we have an extensive advertising program that lets the buyers know what to expect. This gives them a better handle of loads, options, sizes, and quantities.

Vaccinations: Again, this is not required but if you are going to take the time and spend the money to vaccinate; doing it PROPERLY to your cattle in the right timeframe is beneficial to both you and the buyer. Please vaccinate your cattle a **minimum** of 30 days prior to the sale date; doing it any closer to sale day creates a potential health disaster for the buyer. Make sure you follow the instructions on the labels.

Standard vaccinations include a IBR, BVD, PI3 with BRSV (a 4-way), a 7-way Blackleg that includes a Pasteurella, and a wormer/pour. We only recommend implanting your calves if you plan on retaining them to reap the full benefits of the implant itself. Majority of our buyers prefer NON-Implanted as they have their own plans for that.

Castration suggestions are either banding or knife cut but ONLY if you can guarantee that you can get this done in full. Leaving one testicle is a huge headache and the buyer would prefer leaving them bulls if you are unsure of the ability to get both.

Weaning & Nutrition: Weaning is optional but if you have the facilities to do so, buyers prefer this. Ideally 45-60days before sale day; anything shorter than that is when calves go thru what is called Weaning Sweat and buyers are more cautious to buy them.

If you are able to wean your calves in the timeframe above, it is recommended that you have them on a high roughage diet. Proper nutrition, along with keeping them clean and open haired will help make for a great sale and representation of your hard work.

Vaccination Papers: Available on our website or at the barn when you drop your cattle. You do the hard work, taking a few minutes to complete the paperwork will be worth it. These papers are read to the buyers when they come in the ring, some buyers even request copies to stay with the cattle.

As always; thank you for your business.